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PRESS RELEASE

IPP/QIP OFFERINGS AT RS. 5,401 CRORE IN FIRST HALF OF FY14: PRIME DATABASE

The first half of the current fiscal ended with a **mobilisation of Rs. 5,401 crore from Institutions- Rs. 4,180 crore through IPPs (Institutional Placement Programme)** and **Rs. 1,222 crore through QIPs (Qualified Institutional Placements).** According to Pranav Haldea, Managing Director of PRIME, the country's premier database on primary capital market, the huge increase in funds raised through the IPP route (April- September 2012 mobilisation was only Rs.371 crore) was due to 10 companies choosing this route to comply with SEBI's guidelines on minimum public shareholding.

The total amount raised through QIPs/IPPs represented a huge increase of 335 per cent over the corresponding period of the preceding year (Rs.1,243 crore). By number, the period witnessed 3 QIPs and 10 IPPs in comparison to 3 QIPs and a solitary IPP in the corresponding period of the preceding year.

The largest IPP was that of DLF for Rs. 1,863 crore while the largest QIP was from ING Vysya Bank of Rs. 881 crore. Amounts raised through QIPs/ IPPs offerings in the first half of the last 5 years are as follows:

April - September	QIP		IPP		TOTAL	
	NO.	AMOUNT (Rs.crore)	NO.	AMOUNT (Rs.crore)	NO.	AMOUNT (Rs.crore)
2008-09	1	75	0	0	1	75
2009-10	18	15,596	0	0	18	15,596
2010-11	20	11,108	0	0	20	11,108
2011-12	5	933	0	0	5	933
2012-13	3	872	1	371	4	1,243
2013-14	3	1,222	10	4,180	13	5,402

As per Mr. Haldea, IPP was used by 2 PSUs/ PSU Banks viz. Neyveli Lignite (Rs.358 crore) and State Bank of Mysore (Rs. 66 crore) to reduce the promoters' shareholding.

According to Pranav Haldea, the huge drop in amounts raised from QIPs in the last 3 years from the highs of 2009-10 and 2010-11 can be attributed to sluggish/volatile market conditions. However, one may see an improvement in the QIP market in the coming months due to increased fund raising from banks to raise additional capital through this route.